

**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Department of the Treasury  
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

**A** For the 2007 calendar year, or tax year beginning \_\_\_\_\_ and ending \_\_\_\_\_

**B** Check if applicable:  
 Address change  
 Name change  
 Initial return  
 Termination  
 Amended return  
 Application pending

Please use IRS label or print or type. See Specific Instructions.

**C** Name of organization  
**MERCY MINISTRIES OF AMERICA, INC.**

Number and street (or P.O. box if mail is not delivered to street address) Room/suite  
**POST OFFICE BOX 111060**

City or town, state or country, and ZIP + 4  
**NASHVILLE, TN 37222-1060**

**D** Employer identification number  
**72-0973419**

**E** Telephone number  
**615-831-6987**

**F** Accounting method:  Cash  Accrual  
 Other (specify) \_\_\_\_\_

**G** Website: **WWW.MERCYMINISTRIES.COM**

**J** Organization type (check only one)  501(c) ( 3 ) (Insert no.)  4947(a)(1) or  527

**K** Check here  if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than \$25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return.

**L** Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 **6,808,161.**

**H and I are not applicable to section 527 organizations.**  
**H(a)** Is this a group return for affiliates?  Yes  No  
**H(b)** If "Yes," enter number of affiliates **N/A**  
**H(c)** Are all affiliates included? **N/A**  Yes  No (If "No," attach a list)  
**H(d)** Is this a separate return filed by an organization covered by a group ruling?  Yes  No  
**I** Group Exemption Number **N/A**  
**M** Check  if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances				
Revenue	1	Contributions, gifts, grants, and similar amounts received:		
	a	Contributions to donor advised funds	1a	
	b	Direct public support (not included on line 1a)	1b	5,848,215.
	c	Indirect public support (not included on line 1a)	1c	757,995.
	d	Government contributions (grants) (not included on line 1a)	1d	
	e	Total (add lines 1a through 1d) (cash \$ <u>6,283,810.</u> noncash \$ <u>322,400.</u> )	1e	6,606,210.
	2	Program service revenue including government fees and contracts (from Part VII, line 93)	2	4,300.
	3	Membership dues and assessments	3	
	4	Interest on savings and temporary cash investments	4	16,949.
	5	Dividends and interest from securities	5	
	6	a Gross rents	6a	
	b	Less: rental expenses	6b	
c	Net rental income or (loss). Subtract line 6b from line 6a	6c		
7	Other investment income (describe _____)	7		
8	a Gross amount from sales of assets other than inventory	(A) Securities	(B) Other	
b	Less: cost or other basis and sales expenses	8a		
c	Gain or (loss) (attach schedule)	8b		
d	Net gain or (loss). Combine line 8c, columns (A) and (B)	8c		
8d	Net gain or (loss). Combine line 8c, columns (A) and (B)	8d		
9	Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>			
a	Gross revenue (not including \$ <u>0.</u> of contributions reported on line 1b)	9a	103,300.	
b	Less: direct expenses other than fundraising expenses	9b		
c	Net income or (loss) from special events. Subtract line 9b from line 9a	9c	SEE STATEMENT 1	
9c	Net income or (loss) from special events. Subtract line 9b from line 9a	9c	103,300.	
10	a Gross sales of inventory, less returns and allowances	10a		
b	Less: cost of goods sold	10b		
c	Gross profit or (loss) from sales of inventory (attach schedule). Subtract line 10b from line 10a	10c		
11	Other revenue (from Part VII, line 103)	11	77,402.	
12	Total revenue. Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11	12	6,808,161.	
Expenses	13	Program services (from line 44, column (B))	13	5,332,839.
	14	Management and general (from line 44, column (C))	14	760,658.
	15	Fundraising (from line 44, column (D))	15	409,212.
	16	Payments to affiliates (attach schedule)	16	
	17	Total expenses. Add lines 13 and 14, column (A)	17	6,502,709.
Net Assets	18	Excess or (deficit) for the year. Subtract line 17 from line 12	18	305,452.
	19	Net assets or fund balances at beginning of year (from line 73, column (A))	19	7,436,011.
	20	Other changes in net assets or fund balances (attach explanation)	20	0.
	21	Net assets or fund balances at end of year. Combine lines 18, 19, and 20	21	7,741,463.

**Part II Statement of Functional Expenses**

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
<b>22a</b> Grants paid from donor advised funds (attach schedule) (cash \$ <u>0</u> . noncash \$ <u>0</u> .) If this amount includes foreign grants, check here <input type="checkbox"/>				
<b>22b</b> Other grants and allocations (attach schedule) (cash \$ <u>0</u> . noncash \$ <u>0</u> .) If this amount includes foreign grants, check here <input type="checkbox"/>				
<b>23</b> Specific assistance to individuals (attach schedule)				
<b>24</b> Benefits paid to or for members (attach schedule)				
<b>25a</b> Compensation of current officers, directors, key employees, etc. listed in Part V-A	386,679.	223,177.	140,501.	23,001.
<b>b</b> Compensation of former officers, directors, key employees, etc. listed in Part V-B	0.	0.	0.	0.
<b>c</b> Compensation and other distributions, not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
<b>26</b> Salaries and wages of employees not included on lines 25a, b, and c	2,678,077.	2,283,186.	213,465.	181,426.
<b>27</b> Pension plan contributions not included on lines 25a, b, and c				
<b>28</b> Employee benefits not included on lines 25a - 27				
<b>29</b> Payroll taxes	206,057.	168,513.	23,799.	13,745.
<b>30</b> Professional fundraising fees				
<b>31</b> Accounting fees				
<b>32</b> Legal fees				
<b>33</b> Supplies				
<b>34</b> Telephone	63,143.	57,314.	3,886.	1,943.
<b>35</b> Postage and shipping	90,861.	56,428.	8,608.	25,825.
<b>36</b> Occupancy	9,504.	8,554.	950.	
<b>37</b> Equipment rental and maintenance				
<b>38</b> Printing and publications				
<b>39</b> Travel	249,300.	215,827.	16,736.	16,737.
<b>40</b> Conferences, conventions, and meetings				
<b>41</b> Interest	4,645.		4,645.	
<b>42</b> Depreciation, depletion, etc. (attach schedule)	322,534.	243,487.	58,926.	20,121.
<b>43</b> Other expenses not covered above (itemize):				
<b>a</b>				
<b>b</b>				
<b>c</b>				
<b>d</b>				
<b>e</b>				
<b>f</b>				
<b>g SEE STATEMENT 2</b>	2,491,909.	2,076,353.	289,142.	126,414.
<b>44</b> Total functional expenses. Add lines 22a through 43g. (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	6,502,709.	5,332,839.	760,658.	409,212.

**Joint Costs.** Check  if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?  Yes  No  
 If "Yes," enter (i) the aggregate amount of these joint costs \$ \_\_\_\_\_ ; (ii) the amount allocated to Program services \$ \_\_\_\_\_ ;  
 (iii) the amount allocated to Management and general \$ \_\_\_\_\_ ; and (iv) the amount allocated to Fundraising \$ \_\_\_\_\_



**Part IV Balance Sheets** (See the instructions.)

**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year	(B) End of year
<b>Assets</b>	45 Cash - non-interest-bearing	572,794.	190,192.
	46 Savings and temporary cash investments	1,931.	50,968.
	47 a Accounts receivable	161,033.	
	b Less: allowance for doubtful accounts		
	48 a Pledges receivable		
	b Less: allowance for doubtful accounts		
	49 Grants receivable		
	50 a Receivables from current and former officers, directors, trustees, and key employees		
	b Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)		
	51 a Other notes and loans receivable		
	b Less: allowance for doubtful accounts		
	52 Inventories for sale or use	74,185.	180,693.
	53 Prepaid expenses and deferred charges	75,527.	215,101.
	54 a Investments - publicly-traded securities <input type="checkbox"/> Cost <input type="checkbox"/> FMV		
	b Investments - other securities <input type="checkbox"/> Cost <input type="checkbox"/> FMV		
	55 a Investments - land, buildings, and equipment: basis	1,515,883.	
	b Less: accumulated depreciation		1,515,883.
	56 Investments - other		
	57 a Land, buildings, and equipment: basis	10,608,832.	
b Less: accumulated depreciation	2,696,008.		
58 Other assets, including program-related investments (describe <b>▶ OTHER ASSETS</b> )	765.	6,197.	
59 <b>Total assets</b> (must equal line 74). Add lines 45 through 58	7,553,362.	10,232,891.	
<b>Liabilities</b>	60 Accounts payable and accrued expenses	58,413.	150,025.
	61 Grants payable		
	62 Deferred revenue		7,200.
	63 Loans from officers, directors, trustees, and key employees		
	64 a Tax-exempt bond liabilities		
	b Mortgages and other notes payable	23,009.	2,301,894.
	65 Other liabilities (describe <b>▶ ACCRUED EXPENSES</b> )	35,929.	32,309.
66 <b>Total liabilities.</b> Add lines 60 through 65	117,351.	2,491,428.	
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117, check here</b> <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.		
	67 Unrestricted	6,986,817.	7,552,366.
	68 Temporarily restricted	449,194.	189,097.
	69 Permanently restricted		
	<b>Organizations that do not follow SFAS 117, check here</b> <input type="checkbox"/> and complete lines 70 through 74.		
	70 Capital stock, trust principal, or current funds		
	71 Paid-in or capital surplus, or land, building, and equipment fund		
	72 Retained earnings, endowment, accumulated income, or other funds		
73 <b>Total net assets or fund balances.</b> Add lines 67 through 69 or lines 70 through 72. (Column (A) must equal line 19 and column (B) must equal line 21)	7,436,011.	7,741,463.	
74 <b>Total liabilities and net assets/fund balances.</b> Add lines 66 and 73	7,553,362.	10,232,891.	



